

Elad N. Sherf

Organizational Behavior Area • Kenan-Flagler Business School

University of North Carolina, Chapel Hill, NC

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EDUCATION

UNIVERSITY OF MARYLAND, Robert H. Smith School of Business Ph.D., Organizational Behavior and Human Resource Management	College Park, MD (August, 2016)
UNIVERSITY OF NEW SOUTH WALES, AGSM MBA Program MBA	Sydney, Australia (May, 2010)
IDC HERZLIYA, Radzyner School of Law LLM, Business Law, <i>Summa Cum Laude</i>	Herzliya, Israel (August, 2006)
IDC HERZLIYA, Radzyner School of Law, Arison School of Business LL.B & B.A (Business Administration), <i>Summa Cum Laude</i>	Herzliya, Israel (August, 2005)

PROFESSIONAL EXPERIENCE

UNIVERSITY OF NORTH CAROLINA, Kenan-Flagler Business School Assistant Professor of Organizational Behavior	Chapel Hill, NC 2018-Present
NEW YORK UNIVERSITY, Leonard N. Stern School of Business Post-Doctoral Research Scholar, Manager of the Center for Behavioral Research	New York, NY 2016-2018

HONORS

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- Organizational Behavior Division Outstanding Reviewer Award for the Academy of Management (2014, 2017)
 - Conflict Management Division Outstanding Reviewer Award for the Academy of Management (2017)
 - Frank T. Paine Doctoral Award for Academic Achievement, Smith School of Business (2016)
 - Outstanding Graduate Assistantship Award, University of Maryland Graduate School (2015)

BOOK CHAPTERS

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1. Shapiro, D. L., & Sherf, E. N. (2015). The role of conflict in managing injustice. In R. Cropanzano & M. L. Ambrose (Eds.), *The Oxford Handbook of Justice in the Workplace*. New York, NY: Oxford University Press, 443-460. doi: 10.1093/oxfordhb/9780199981410.013.21.

REFEREED JOURNAL ARTICLES

* Denotes authors contributed equally. † Denotes Ph.D. Student

12. Derfler-Rozin, R. *, Sherf, E. N. *, & Chen, G. (In press). To be or not to be Consistent? The role of friendship and group-targeted Perspective in managers' allocation decisions. *Journal of Organizational Behavior*. doi: 10.1002/job.2490
11. Sherf, E. N., Gajendran, R. S., & Posner B. Z. (In press). Seeking and finding justice: Why and when managers' feedback seeking enhances justice enactment. *Journal of Organizational Behavior*. doi: 10.1002/job.2481.
10. Isaakyan S., Sherf E. N., Tangirala, S., & Guenter, H. (In press). Keeping it between us: Managerial endorsement of public versus private voice. *Journal of Applied Psychology*. doi: 10.1037/apl0000816.
9. Sherf, E. N. *, Parke, M. R. *, & Isaakyan S. (In press). Distinguishing voice and silence at work: Unique relationships with perceived impact, psychological safety, and burnout. *Academy of Management Journal*. doi: 10.5465/amj.2018.1428
8. Sherf, E. N., Morrison, E. W. (2020). I do not need feedback! Or do I? Self-efficacy, perspective taking, and feedback seeking. *Journal of Applied Psychology*, 105(2), 146-165. doi: 10.1037/apl0000432
7. Sherf, E. N., Tangirala, S., & Venkataramani, V. (2019). Why managers do not seek voice from employees: The importance of managers' personal control and long-term orientation. *Organization Science*, 30(3), 447-466. doi:10.1287/orsc.2018.1273
6. Sherf, E. N., Venkataramani, V., & Gajendran, R. S. (2019). Too busy to be fair? The effect of workload and rewards on managers' justice rule adherence. *Academy of Management Journal*, 62(2) 469-502. doi:10.5465/amj.2016.1061

5. **Sherf, E. N.**, Sinha, R., Tangirala, S., Awasty, N. (2018). Centralization of member voice in teams: Its effects on expertise utilization and team performance. *Journal of Applied Psychology*, 103(8), 813-827. doi:10.1037/apl0000305.
4. **Sherf, E. N.**, Tangirala, S., & Weber, K. C. (2017). It is not my place! Psychological standing and men's voice and participation in gender-parity initiatives. *Organization Science*, 28(2), 193-210. doi:10.1287/orsc.2017.1118
3. **Sherf, E. N.**, & Venkataramani, V. (2015). Friend or foe? The impact of relational ties with comparison others on outcome fairness and satisfaction judgments. *Organizational Behavior and Human Decision Processes*, 128(1), 1–14. doi:10.1016/j.obhdp.2015.02.002
2. Parke, M. R., Seo, M., & **Sherf, E. N.** (2015). Regulating and facilitating: The role of emotional intelligence in maintaining and using positive affect for creativity. *Journal of Applied Psychology*, 100(3), 917-934. doi:10.1037/a0038452
1. **Sherf, E. N.** (2005). Spam in Israel – Review of existing and desired law. *Law & Business* 3, 425-479.

JOURNAL ARTICLES UNDER PEER REVIEW

- To, C., Yan T., & **Sherf E. N.** (2nd round revise & resubmit). Title removed for blind review. *Organization Science*.
- Ning, L. A., **Sherf, E. N.**, & Tangirala, S. (1st round revise & resubmit). Title removed for blind review. *Organization Science*.
- Affinito, S. J., Christian, M. S., Zheng, X., **Sherf, E. N.**, Kenney J. E., Yang, J., Hofmann, D. A., Yu, Y., & Gray, K. J. (1st round revise & resubmit). Title removed for blind review. *Academy of Management Journal*.
- Muir, C. P., **Sherf, E. N.**, Liu, J. T. (3rd round review). Title removed for blind review. *Journal of Applied Psychology*.
- **Sherf, E. N.**, Morrison, E. W. (2nd round review). Title removed for blind review. *Journal of Applied Psychology*.
- **Sherf, E. N.***, Anseel F. *, Parke, M. R.* (1st round review). Title removed for blind review. *Academy of Management Review*.
- Chun, J. S., **Sherf, E. N.**, Slepian M. L. (1st round review). Title removed for blind review. *Organization Science*.

RESEARCH PROJECTS IN PREPARATION FOR JOURNAL SUBMISSION

- **Sherf, E. N.**, Croitoru N.[†], & McElroy, T.[†] (Finalizing for submission). Conceptualizing seeking behaviors at work as goal striving activities: A meta-analysis. Target: *Journal of Applied Psychology*.
- Hussain, I., Tangirala, S., & **Sherf E. N.** (Finalizing for submission). Diversity sells: The signaling value of mixed-gender coalitions in advocating gender equity at work. Target: *Academy of Management Journal*.
- Hussain, I., **Sherf E. N.**, & Tedder-King, A.[†] (Collection additional data). What does it mean for male allies to show support? Examining reactions to men's voice on gender equity issues. Target: *Journal of Applied Psychology*.
- **Sherf, E. N.***, Treister, D. E. *, Lisak, A. (Finalizing for submission). Why, when, and how cultural orientations shape fairness judgments of interpersonal transgressions. Target: *Journal of Management*

PEER REVIEWED CONFERENCE PRESENTATIONS

- **Sherf, E. N.***, Parke, M. R. *, & Isaakyan S. (2019) Distinguishing voice and silence at work: Unique relationships with psychological safety, impact, burnout, and issue content. *Paper presented at the 2019 Annual Meeting of the Academy of Management, Boston, MA.*
- **Sherf, E. N.***, Parke, M. R. *, & Isaakyan S. (2019) Distinguishing voice and silence at work: Unique relationships with psychological safety, impact, and burnout. *Paper presented at the 2019 Organizational Science Winter Conference, Phoenix, AZ.*
- **Sherf, E. N.**, Morrison, E. W. (2018) I do not need feedback! Or do I? Self-efficacy, perspective taking, and downward feedback seeking. *Paper presented at the 2018 Israeli Organizational Behavior Conference, Tel-Aviv, Israel.*

- **Sherf, E. N.,** Morrison, E. W. (2017) I do not need feedback! Or do I? Self-efficacy, perspective taking, and downward feedback seeking. *Paper presented at the 2017 Annual Meeting of the Academy of Management, Atlanta, GA.*
- **Sherf, E. N.,** Sinha, R., Tangirala, S., Awasty, N. (2017) Centralization of member voice in teams: Its effects on expertise utilization and team performance. *Paper presented at the 2017 Annual Meeting of the Academy of Management, Atlanta, GA.*
- Isaakyan S., **Sherf E. N.,** Tangirala, S., & Guenter, H. (2017) Keeping it between us: Public vs. private context, image threat, and managerial responses to employee voice. *Paper presented at the 2017 Annual Meeting of the Academy of Management, Atlanta, GA.*
- **Sherf, E. N. &** Venkataramani, V. (2016) Too busy to be fair? The effect of managers' perceived workload on their core technical performance and justice rule adherence. *Paper presented at the 2016 Annual Meeting of the Academy of Management, Anaheim, CA.*
- **Sherf, E. N.,** Tangirala, S., & Venkataramani, V. (2016) How managers' personal control and long-term orientation influence their willingness to seek voice from employees. *Paper presented at the 2016 Annual Meeting of the Academy of Management, Anaheim, CA.*
- **Sherf, E. N.,** Tangirala, S., & Connealy, K. (2016) It is not my place! Psychological standing and men's participation in gender-parity initiatives. *Paper presented at the 2016 Annual Meeting of the Academy of Management, Anaheim, CA.*
- **Sherf, E. N.,** Tangirala, S., & Connealy, K. (2016) It is not my place! Psychological standing and men's participation in gender-parity initiatives. *Paper presented at the 2016 Annual Meeting of the International Association for Conflict Management, New York, NY.*
- Derfler-Rozin, R., **Sherf, E. N.,** Chen, G. (2015) Discretion? No, thank you! Managers' reluctance to use discretion in allocation decisions. *Paper presented at the 2015 Annual Meeting of the Academy of Management, Vancouver, CA.*
- **Sherf E. N.** (2015). Too busy to be fair? The effect of managers' work demands on their adherence to fairness rules. *Paper presented at the 2015 Annual Meeting of the International Association for Conflict Management, Clearwater Beach, FL.*
- **Sherf E. N.** (2015). Too busy to be fair? The effect of managers' work demands on their adherence to fairness rules. *Paper presented at the 2015 Trans-Atlantic Doctoral Conference, London, UK.*
- **Sherf E. N.,** Wee, E. X. M. (2014). Shaping a better conflict: How teams can deliberately enable effective task conflict. *Paper presented at the 2014 Annual Meeting of the Academy of Management, Philadelphia, PA.*
- **Sherf E. N.,** Taylor, M. S., (2014). Show me what I could gain or lose: Feedback framing effects on motivation and performance. *Paper presented at the 2014 Annual Meeting of the Academy of Management, Philadelphia, PA.*
- **Sherf E. N.,** Wee, E. X. M. (2014) The how, who, and what of task conflict: Unbundling the task conflict-team performance relationship. *Paper presented at the 2014 Israeli Organizational Behavior Conference, Tel-Aviv, Israel*
- **Sherf, E. N.,** M. Taylor, S., Firth, B. M., Anseel, F. (2013). Why and how after event reviews enable performance improvement. *Paper presented at the 2013 Annual Meeting of the Academy of Management, Orlando, FL.*
- **Sherf E. N.,** Venkataramani V. (2013) How are you related? How social relationships influence outcome fairness and satisfaction. *Paper presented at the 2013 Annual Meeting of the Academy of Management, Orlando, FL.*
- **Sherf, E. N.,** Shapiro D. L. (2013). Should teams "openly discuss" relationship conflict? An accommodation based model for reconciling competing views. *Paper presented at the 2013 Annual Meeting of the Academy of Management, Orlando, FL.*

TEACHING EXPERIENCE

University of North Carolina, Chapel Hill, Kenan-Flagler School of Business

"Leading and Managing in Organizations"

Spring 2019 (4.4/5 [43 students]), (4.3/5 [43 students]); Fall 2019 (4.4/5 [44 students]), (4.3/5 [41 students])

"Groups and Teams in Organizations"

Fall 2019 (4.5/5 [19 students]); Spring 2020 (4.75/5 [30 students]; Fall 2020 (4.35/5 [27 students])

New York University, Stern School of Business

“Management & Organizations”

Fall 2016 (6.2/7 [50 students], 6.4/7 [52 students]); Spring 2018 (6.2/7 [53 students])

University of Maryland, Smith School of Business

“Managing People & Organizations”

Spring 2014 (2.74/4 [50 students]); Summer 2014 (3.56/4 [32 students])

Interdisciplinary Center (IDC) Herzliya, Radzyner School of Law

“Contract Law,” “Administrative Law,” “Constitutional Law” (2006 – 2008, 2010 – 2011)

Contract Law (4.6/5), Administrative Law (4.7/5), Constitutional Law (4.2/5)

PROFESSIONAL SERVICE

- Reviewing
 - Journal board membership
 - 2018-: Contributing Editor, Journal of Applied Psychology
 - 2019-: Editorial Board Member, Academy of Management Journal
 - 2020-: Editorial Board Member, Organizational Behavior and Human Decision Processes
 - Journal ad-hoc reviewing
 - 2015-: Academy of Management Journal, Journal of Applied Psychology, Organizational Science, Organizational Behavior and Human Decision Processes, Human Resource Management Review, Human Relations, Personality and Social Psychology Bulletin, Academy of Management OB & CM Divisions
 - Other
 - 2015-2018: External reviewer, Research Grants Council (RGC) of Hong-Kong
- PhD Dissertation Committees
 - 2019-2020: University of North Carolina, Justin Kent, Strategic Management, *To start or no to start? An empirical examination of the decision to start a business*
 - 2020-2021: University of North Carolina, Salvatore Affinito, Organizational Behavior, *Mind wandering while commuting to work: Role transition effects on start-of-workday proactive planning and withdrawal behaviors*
- Involvement in Professional Organizations
 - 2017-2018: Academy of Management Conflict Management Division, Making Connections Committee Member
- School Service
 - 2018-2020: University of North Carolina, OB Ph.D. Selection Committee Member
 - 2020: University of North Carolina, Post-Doctoral Position Selection Committee Member
 - 2012-2014: University of Maryland, OB/HRM Ph.D. Program Student Representative

Last update: Nov 25, 2020